



BB Short News

BEITEN BURKHARDT organized a business breakfast on the topic "Forms of incentives in distribution arrangements: antitrust and tax limitations"

Moscow, 12 December 2017 – A business breakfast was held in German Centre in Moscow on 12 December 2017, where **Anna Klimova** and **Anna Lesova** spoke for 45 participants on the topic "Forms of incentives in distribution arrangements: antitrust and tax limitations".

The speakers focused on the following relevant issues:

- Main distribution arrangements on the Russian market;
- Discounts, bonuses, other forms of incentives for third parties (sub-distributors, final customers);
- Limitations from the perspective of antitrust law: legislation, clarifications of the Federal Antimonopoly Service of Russia and judicial practice;
- Main tax issues arising during the organisation of distribution arrangements;
- Case study: experience and recommendations.

The event was followed by a lively discussion, with the speakers answering questions of interest to the guests.

